

~~CONFIDENTIAL~~  
SECURITY INFORMATION

## PUBLICATIONS PROCUREMENT OFFICERS

1. History and Current Status - The system of having Publication Procurement Officers assigned to important Foreign Service Posts was established in 1945 in London and was expanded immediately after World War II until a total of eleven was reached. This number has gradually been reduced until only six were in operation at the end of FY53. It is anticipated that the budget situation will allow State to support no more than three in FY54. These will be in Paris, Hong Kong, and New Delhi. In addition, Moscow will be supported by other means.

2. Current and Projected Needs - Under the provisions of NSCID-16, the DCI is charged with the responsibility of insuring "the coordination of the procurement of foreign language publications for intelligence purposes...". This responsibility requires the following implementation:

a. Executive management of the PPO program through appointment from the CIA Library staff of a Special Assistant/Publications, to the Department of State. Headquarters direction of the PPOs is now lodged in the Foreign Publications Branch, IAD, OLI; however, under proposals under discussion this Branch will be discontinued and its functions assumed by CIA. In addition, the coordination of requirements for the IAC and the fulfillment of such requirements through the collection process cannot logically be separated. These factors, in addition to the provision of major financial support by CIA, make it mandatory that CIA have the direction of the program if the obligations of the DCI are to be met successfully.

b. Continuance of PPOs in Paris, Hong Kong, and New Delhi, by the State Department.

25X6A

c. Continuance of PPO, Moscow, under present arrangements.

d. Re-establishment, with CIA financial support, of PPOs in Berlin, [REDACTED] and Cairo or Ankara, in FY54.

25X6A

e. Establishment, with CIA financial support, of PPOs in [REDACTED] and Helsinki or Stockholm, in FY54.

f. Possible establishment, with CIA financial support, of PPOs in Belgrade, Rome, Prague, Warsaw and Berne, in FY55.

3. Justification - Experience has shown that conditions in the foreign booktrade make it impossible to do an adequate job of publications procurement without having representatives on the scene in each important publishing center. Some of these conditions follow:

~~CONFIDENTIAL~~

**CONFIDENTIAL**  
SECURITY INFORMATION

- a. Inadequate or non-existent current bibliographies of publishers' output.
- b. Small editions which go out-of-print rapidly.
- c. "Under-the-counter" sales of subversive and propaganda publications.
- d. Government restrictions on quantity purchases and export controls, and
- e. Publications which are not for sale but may be obtained by exchange arrangements.

Intelligence research analysts are becoming more and more reliant on overt published sources for their information; it is, therefore, essential that the procurement system be the most efficient possible.

**4. Conclusions -**

- a. State Department cannot, under present budgetary limitations, support the PPO program at the level essential to the research program for national security.
- b. An expanded PPO program is essential.
- c. CIA should provide the necessary financial support.

**5. Financial Support -** State Department estimates that the cost of maintaining a PPO for a year, including travel, salary and allowances, and clerical support, would average \$20,000. Total cost for CIA to support the five posts suggested in par. 2 d and e above would approximate \$100,000.

**6. Recommendations -**

- a. That CIA provide financial support for FY54 for the five posts listed in par. 2 d and e above (Berlin, [REDACTED] Near East, and Scandinavia). 25X6A
- b. That a survey of the publications picture in the remaining posts listed be conducted during FY54 to determine whether full-time PPOs could be justified, and that the results of such a survey be implemented in FY55.
- c. That approval of recommendations a and b be contingent on State Department's acceptance of granting CIA Headquarters direction of the entire PPO program.